

#### **YOU have NO limits!**



## Bio

The new "norm" can be stressful for meeting planners to keep your attendees and teams engaged, inspired and upbeat. This is where I, Lori, *The Success Whisperer* can provide support. Mindset and attitude are critical in the world today. I deliver programs that are inspirational, info packed, fun and motivating for your audience or your teams. All programs are tailored to inspire your audience or team to "Improve Your Voice and Empower Your Life." These programs will show them how to gain the courage and confidence to be more authentic and lead using unique feminine powers and talents.





## Why Clients Hire Lori

"If you're looking for someone to jump start and empower your team to get them to achieve their goals then I highly recommend you hire Lori Hanson. She is amazing!"

Debbie Trujillo, VP, Community Relations Director, KeyBank

"Thank you for speaking at our CenturyLink Women's National Chapter Annual Meeting. We were touched by your stories, challenged by your message and inspired to take action and create more balance. Your talk was rich with wisdom to improve our lives. The seeds you planted will change us for the better and help us to realize our full potential."

Kathleen R. Haile Community, National President, CenturyLink Women

"Lori Hanson's closing keynote for the ADA's Health and Well Being Conference was the best program of the conference. She will challenge, entertain and inspire your audience into action."

**Craig S. Armstrong DDS, Chair of the Dental Health and Wellbeing Advisory Subcommittee, ADA** 

### **Clients Include:**























# Lori's Signature Sales Keynote Programs

### **Heart & Soul of Sales (Sales Teams)**

Developing the VOICE to Sell Yourself with Confidence

Do you have a strong desire to reach the next level in sales, account management or business development—but your lack of confidence is holding you back? Do you fight nerves and anxiety when presenting to the "C-Suite" or negotiating? Have you lost deals because you missed what your prospect wanted? It's time for a reset! In this keynote, I share 3 essentials to own your VOICE, sell with confidence and reach your next level of success.

**Solutions:** turn anxiety and nerves into sales success, learn 3 essentials for generating revenue and results, change beliefs that are blocking you.

### **Heart & Soul of Sales (Business Owners)**

Developing the VOICE to Sell Yourself with Confidence

Do you have passion for self-development, changing lives and making a difference? But the thought of "selling" your services petrifies you? Do you heavily discount your fees because you're uncertain of your value? Is your mind flooded with old beliefs about salespeople? Is your lack of sales experience and confidence preventing you from living your DREAMS? In this keynote, I share 3 essentials to own your VOICE and sell from the heart with confidence.

**Solutions:** turn anxiety and nerves into sales success, learn 3 essentials for generating revenue and releasing beliefs that are blocking you.

#### Go For The GOLD!

3 Key Elements to Fuel Your Brain for Success

Have you ever watched an elite athlete and wondered how they achieve the unbelievable things they do? How can you improve your ability to persevere, to focus and succeed when you're overwhelmed or stressed out? In this provocative and interactive keynote, I give you proven "Superpowers." These "superpowers" boost your energy, shift your mindset, and create the clarity you need to generate success in your personal and professional life.

**Solutions:** creating momentum from overwhelm, moving past fears, eliminating doubts, getting unstuck, how to focus, persevere and stay calm.

"Lori's opening keynote kicked off our 1st Annual Women's Leadership event with a lot of energy and enthusiasm!"

Kara Stoller, CEO, Steamboat Springs Chamber of Commerce

#### Ask about Lori's Success Principles Programs



## **Book Lori for Your Sales Meeting or Event**



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